

LEADERSHIP

TEAMWORK

STRATEGY

PERFORMANCE

Who needs coaching?

There's a popular misconception amongst business people that coaches are only for those who are struggling. The truth is that you don't need to be bad at something to get better. Just ask the world's most talented sports stars – all of them understand that coaching is essential if they are to realise their full potential.



The trouble with aiming low is that you'll probably hit it

If you want to make real improvements in your performance, and a genuine difference to your business, you'll have to undertake some things that are uncomfortable. I'll challenge you to question what you do, and why, then make changes. I'll be supportive, but tough – because achieving excellence feels better than embracing mediocrity.



You are great at what you do. That's the problem.

You start a career by gaining the required technical skills and you've been promoted because you're good. Now you're a leader the challenges change: you need your team to be good at the doing, you need to be a leader and that's a different ball game. I'll help you master a whole new toolkit to make that move.



leadership | teamwork | strategy | performance

Teamwork is an attitude. Not a platitude.

It's easy to be a team, but to be a great team, a team of high performers, is much tougher – just look at all the teams stuffed with superstars who have been humbled by less talented players willing to give their best for each other.

I'll work with you to create high performance leadership teams that focus on collective success rather than political point-scoring.



Building strategy

Strategy developed by external consultants often fails because there's low buy-in from those tasked with implementing it. I help teams develop strategies themselves, setting the direction for the company overall, a business unit or a team – strategies they can own.



Helping you with thinking time

Then there are those things you need to think through carefully before you discuss them with your colleagues. Being the boss can be a lonely experience. I'll be an independent sounding board, someone you can talk things through, to mull over your options before you release your fully formed ideas onto the world.





Take the lead. Call me.

If you would like to find out more, or chat over a coffee about how you and your organisation could benefit from working with an experienced coach, please give me a call or drop me an email.

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